



DEC 2011



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FACTS & STATS

Port Metro Vancouver has handled:

- 26.6 million tonnes of coal to October 31, 2011, for an increase of 5% over October 2010.
- 2.19 million TEUs to October 31, 2011, with container traffic equal to 2010 YTD numbers.
- 6.3 million tonnes of potash to October 31, 2011, up 41% over last year.

Visit our website for detailed statistics on all sectors.

IN THE NEWS



Holiday greetings: Port Metro Vancouver would like to extend warm holiday greetings to all our customers and stakeholders. We thank you for your business and continued confidence in the Vancouver Gateway, and we value the solid, long term relationships we have built together. We look forward to working with you in 2012. Happy Holidays!

Happy Holidays
 节日快乐
 メリークリスマス
 Joyeuses Fêtes
 해피 할러데이즈
 रुद्रा मास/दरा भुषाउबम



Port 2050, planning for the future: Last month, at his annual **Vancouver Board of Trade**, Port Metro Vancouver president and CEO Robin Silvester released the results of our long-term strategic visioning process, known as Port 2050. [Read more](#) about Port 2050, watch the [Port 2050 video](#) and read [Robin's address](#).

Port Metro Vancouver president and CEO Robin Silvester speaks to the Vancouver Board of Trade.

Port Metro Vancouver's Pacific Gateway Portal Refresh: Effective January 1, 2012, commercial users will notice that Port Metro Vancouver's **Pacific Gateway Portal** will have a new look and feel. Users will continue to find all the same transactional tools.

Board member honoured: Marcella Szel, recently appointed Vice Chair of the Vancouver Fraser Port Authority **board of directors**, has been honoured for leadership and excellence by the **Minerva Foundation for B.C. Women**. Szel received the honour at the Foundation's **Women in Transportation** luncheon on November 30. [Read more about Marcella's accomplishments.](#)

Marcella Szel (left) with fellow Women in Transportation honourees Anna Dean, Director of Operations on TransLink's Olympic Transportation team (centre), and Jennifer Hawes, co-owner and director of human resources for Cold Star Freight Systems. Photo: Flora Gordon





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Port Metro Vancouver is open for business: The Port remained open for business on Monday, December 12 during attempts by protesters to shut down port operations. We appreciate the collaboration of our terminal operators and commercial users, and we commend trucking companies, container truck drivers and labour for exercising caution and patience during intermittent delays. Please contact our 24/7 Operations Centre at **604-665-9086** to report any new operational delays or concerns. Thank you for your patience and cooperation.

SUPPLY CHAIN INITIATIVES

Gateway terminal dwell performance: Since March 2011, the Vancouver Gateway has recorded container terminal dwell performance consistently below the three-day dwell target. This performance has resulted in an overall improvement in the consistency and reliability of the Gateway supply chain, benefiting customers through better predictability of cargo delivery. **November 2011 average dwell time performance:** 1.96 days.

2011-2012 Winter Plan: Port Metro Vancouver has collaborated with key personnel from the terminals and railways to develop a Gateway Intermodal Integrated Winter Plan for the 2011-2012 winter season. The objective of this integrated plan is to focus on import rail activity within the Gateway and the approach to be taken for dealing with predictable events, recovery plans for dealing with unpredictable events, communication, and an escalation process in the event issues are not dealt with in a timely manner. Read the [2011-2012 Gateway Intermodal Integrated Winter Plan](#). Read our November 2011 eNewsletter to learn more about CP and CN winter planning initiatives.

Terminal Gate Compliance Initiative: The Terminal Gate Compliance Initiative program is being implemented on January 1, 2012. The Initiative strives to optimize gate movements and maximize the use of daily appointments by focusing on enhanced movement of cargo, better utilization of the terminal operators' gates and more efficient dispatching for trucking companies. Contact your terminal for more information.

We invite your comments, concerns and suggestions on how to improve the logistics planning process. Look for regular updates on Supply Chain Initiatives in upcoming Port eNewsletters.

PROJECT UPDATES

Low Level Road Project: Port Metro Vancouver has launched an online forum called "Port talk" that was created as a direct result of community feedback from previous rounds of consultation. It is designed to generate community discussions and provide a dedicated site for project information, updates and opportunities for you to get involved. The online forum is one of several ways that we will be engaging with the community throughout the Detailed Design Phase for the Low Level Road Project and we encourage you to sign up, check back often and join the conversation.

South Shore Corridor Project: The South Shore Corridor Project is being developed to reduce road and rail conflicts and improve transportation access and reliability for businesses operating within the Port. Development of the project involves working with the local community, including residents, stakeholders and businesses, to share project designs and planning information and to obtain input to assist in developing and refining the project. Port Metro Vancouver held a community open house on December 3, 2011 providing an opportunity for the local community to learn about Port Metro Vancouver and its south shore operations, ask questions and provide input. Another open house is planned for early 2012 to share updated project information, including results from the environmental assessment. You can find out more about the project by watching the [video](#).



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Container Capacity Improvement Program: Port Metro Vancouver is currently undertaking public consultation regarding the **Deltaport Terminal, Road and Rail Improvement Project** until January 6, 2012. As an upgrade to **existing infrastructure**, Port Metro Vancouver has identified the project as the most efficient and cost-effective way to increase container capacity on the West Coast, within the Port's current footprint. Please [visit the website](#) to download the Consultation Discussion Guide, as well as provide input by using the [online feedback form](#) before January 6, 2012.

TRADE & BUSINESS

New breakbulk service: Beginning in January 2012, [Westfal-Larsen Shipping](#) will call at Port Metro Vancouver as part of a new express forest products liner service from [Lynnterm](#) to China. Initially, the service will have eight sailings per year, with the intent to provide monthly service as quickly as possible. Based in Norway, Westfal-Larsen currently operates a fleet of 23 open-hatch vessels servicing the breakbulk sector and is noted for the development and use of some of the industry's most innovative cargo handling technology. [Read more](#)

Terminal investment at Neptune increases capacity and efficiency: [Neptune Terminals](#) recently signed a \$20-million contract to build a new stacker-reclaimer at [Ramsay Machine Works](#) in Sidney, B.C. The stacker-reclaimer equipment, part of a larger \$63.5-million terminal investment program at Neptune, will increase capacity for handling steelmaking coal at the terminal from nine million to 12.5 million tonnes per year. [Read more](#)

Ledcor launches marine services division: Vancouver-based [Ledcor Resources and Transportation](#) inaugurated its marine transportation service to Howe Sound Pulp & Paper with 12 barges and five tugs. [Read more](#)

Record setting canola shipment: The largest single shipment of canola recently sailed from Port Metro Vancouver. A record 73,500 metric tonnes of canola was loaded on the M.V. Minoan Falcon. The vessel completed loading at the [Cargill Terminal in North Vancouver](#) on December 3, 2011.

Fuel efficient Port vehicles:

At Port Metro Vancouver, we are committed to reducing our corporate environmental footprint. We recently replaced our six hybrid fleet vehicles with five new fuel-efficient hybrids to further reduce the environmental impact of our business travel. The two Toyota Prius and three Toyota Highlander Hybrids were selected due to their high fuel efficiency and low emissions, helping to reduce the greenhouse gas emissions associated with our business travel.

Port Metro Vancouver's mascot Salty test-drives the Port's new fuel-efficient hybrid vehicles.





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Sign up for "Trucking Headlines": Port Metro Vancouver has released the first edition of the "Trucking Headlines," a quarterly newsletter for Independent Operators and Full Service Operators holding valid TLS Permits and Licences. The newsletter is intended to inform and educate drivers and dray companies on Port initiatives that may impact them directly, and will also provide reminders on matters of safety and security, TLS new and renewal application processes and requirements for approval. We invite all container truck stakeholders to [join the mailing list](#).

New appointments: Effective January 1, 2012, **Scott Galloway** assumes the role of Director, Customer Service at Port Metro Vancouver, responsible for the development and implementation of programs that will enhance service to commercial users. Also effective January 1, 2012, **Katherine Bamford** assumes the role of Director, Trade Development, responsible for providing strategic leadership and day to day management of PMV customer engagement strategies. **Morley Strachan** has been appointed President of Coast 2000 Terminals Ltd. [Learn more](#) about Coast 2000 or the [Western Stevedoring Group](#) of Companies. **Darcy Clarkson** has been appointed Managing Director, Westnav Container Services Ltd. [Learn more](#) about [Westnav](#).

Did You Know? Neptune Terminals has posted on their website a new 2:30 min [video](#) created by four Capilano University Film Center students. The video features great footage of Neptune's operations and profiles the company's important community links.



Port delivers Christmas to needy families: Port Metro Vancouver employees have donated Christmas hampers to families in need through the [Ray-Cam Community Centre's Sponsor a Family Program](#). The program helps make Christmas merrier for many families living on limited incomes in Vancouver's downtown eastside. This year, two families received Christmas presents, non-perishable food items and cash donations from the Port's employees.



Health and safety milestone at Lafarge: Last month, three [Lafarge Canada](#) ready-mix concrete plants in the Vancouver area and its McTar asphalt materials division celebrated more than 400,000 hours of safe operations. These hours include the delivery of concrete in mixer trucks weighing about 44 tons, requiring highly trained drivers to manoeuvre safely. Achieving this milestone means no employees missed work as a result of injury in approximately 660 days of work. [Read more](#).

Lafarge employees celebrate 400,000 hours of safe operations.



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Meet Yves Gauthier: Did you know that the Port's jurisdiction covers more than 600 kilometres of shoreline, operates five working harbour patrol vessels and offers on-water services including emergency response, vessel inspections, harbour monitoring and various support services to the marine community? Yves Gauthier is part of the Port's Operations and Security Department and works as a Harbour Patrol Officer. In 1985, Yves joined the Port as a Ports Canada Police Officer and later held the position of Manager, Security before moving into his current position as a Harbour Patrol Officer. Before coming to the Port, Yves served in the RCMP Protective Services Division and worked in the homes of former PM Trudeau and former Governor General Leger. Harbour Patrol Officers like Yves are PMV's critical first responders in planned and unplanned events. The Port's Harbour Patrol works closely with other regulatory agencies, including the Canadian Coast Guard, Vancouver Police Department, and Canada Border Services Agency. To learn more about the Port's marine operations, please visit our website or email the [Harbour Master](#).



QUICK LINKS:

- View the [Container Services Berth Window Schedule](#), last updated November 25, 2011.
- Access the Port's [eNewsletter archive](#).
- Stay up-to-date with the [Port's latest projects](#).
- Email [Customer Service](#) for Trade or Business Development inquiries.
- Visit the [Opportunities](#) section of our website for [career information](#) and answers to [frequently asked questions](#).

About this Newsletter: Port Metro Vancouver distributes a regular newsletter to commercial users to provide updates, inform port users and promote accountability. To make suggestions or offer feedback, please email us at newsletter@portmetrovancover.com. This issue was distributed on December 19, 2011.