



FEB 2011

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**FACTS and STATS**

Port Metro Vancouver has handled:

- Coal is up 25% YTD December 2010 at Port Metro Vancouver for a total of 30,328,832 tonnes.
- Lumber is up 32% YTD December 2010 at Port Metro Vancouver for a total of 3,574,862 tonnes.

Visit our website for detailed statistics on all sectors.

**IN THE NEWS**

**Port Metro Vancouver and Canadian Pacific announce performance and productivity agreement:**

On February 22, 2011 **Canadian Pacific (CP: TSX/NYSE)** and **Port Metro Vancouver** announced a collaboration agreement to improve productivity and performance through Canada's Pacific Gateway. The Port and CP believe that greater collaboration and accountability among supply chain partners is the key to more efficient and reliable trade through the Gateway. This collaboration agreement sets the framework for the Port, CP and port stakeholders to develop mechanisms to define, measure, monitor and evaluate the performance of each participant at the port against established benchmarks. The collaboration agreement also establishes processes to proactively communicate on service-related matters and resolve disputes between CP, the Port and port supply chain participants on a commercial basis. [Read more.](#)



**Farewell to outgoing Chair Sarah Morgan-Silvester:** Port Metro Vancouver thanks outgoing Chair Sarah Morgan-Silvester for her leadership in overseeing the integration of the three Lower Mainland port authorities, and her strategic direction throughout her time as a board member and Chair of the Vancouver Port Authority, and as Port Metro Vancouver's inaugural Chair. Ms. Morgan-Silvester has served on the Port Authority Board for seven years. Her term of office expires on February 28, 2011. [Read about the Port's incoming Chair, Craig Neeser.](#)

**Labour Update:** [Port Metro Vancouver is open for business.](#) Negotiations continue between the British Columbia Maritime Employers Association (BCMEA) and ILWU Canada (Longshore) Negotiating Committee. Port Metro Vancouver's reputation for reliability is critical to the prosperity of Canada's Pacific Gateway. Every day this uncertainty continues, it costs Canadian jobs and undermines the billions of dollars that have been invested in the Pacific Gateway by taxpayers and businesses. Port Metro Vancouver handles \$200 million worth of cargo every day. Please visit the [BCMEA](#) website and the [ILWU Canada](#) website for more information.





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**Port launches its Container Capacity Improvement Program:** The *Container Capacity Improvement Program* (CCIP) is part of Port Metro Vancouver's long-term strategy to increase container handling capacity and meet future growth and demand in Canadian international trade. Container traffic through Canada's Pacific Gateway is expected to double over the next 10 to 15 years, and nearly triple by 2030. Without system enhancements, a gap in our ability to service demand is expected to emerge as early as 2017. We are currently exploring potential improvements that will strengthen Canada's Pacific Gateway in the future, in direct response to the growing needs of Canadian industry and consumer demand. [Read more.](#)

## SUPPLY CHAIN INITIATIVES

Port Metro Vancouver has collaborated with key personnel from the terminals and railways to develop a *Gateway Intermodal Integrated Winter Plan* for the 2010-2011 winter season. The objective of this integrated plan is to focus on Import rail activity within the Gateway and the approach to be taken for dealing with predictable events, recovery plans for dealing with unpredictable events, communication, and an escalation process in the event issues are not dealt with in a timely manner. [View the winter plan.](#)

We invite your comments, concerns and suggestions on how to improve the logistics planning process. Look for regular updates on Supply Chain Initiatives in upcoming Port eNewsletters.

**Viterra signs service agreements with CP and CN:** On February 18, 2011 [Viterra](#) announced service level agreements with [Canadian National](#) and [Canadian Pacific](#) aimed at improving logistical efficiencies in Western Canada's grain handling system. The agreements focus on supply chain optimization and performance, and establishing further accountability. "This is an important step towards definitive operating agreements that will benefit all stakeholders in Canada's grain industry," said Bob Miller, Viterra's Senior Vice-President, North American Grain. [Read more.](#)



## PROJECT UPDATES

**Low Level Road Improvement Project:** The proposed [Low Level Road Improvement Project](#) is designed to address long-standing community safety and traffic congestion challenges in this area of the North Shore, while also enhancing rail and port operations as international trade continues to grow. Between January 31 and February 21, 2011, Port Metro Vancouver, in conjunction with TransLink and the City of North Vancouver, undertook community consultation for the proposed Low Level Road Improvement Project. The purpose of the consultation was to share information about project designs and planning, and to obtain community feedback to assist in developing and refining the project. Feedback received through the consultation program will be summarized in a Consultation Summary Report, which will be posted to [Port Metro Vancouver's website](#) at the end of March 2011.



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## TRADE AND BUSINESS



**Customer Service Profile, Carrie Brown:** Port Metro Vancouver is pleased to introduce Carrie Brown, Environmental Specialist – Environmental Programs Department. Carrie joined the Port in 2003 with 10 years of environmental consulting experience with Golder Associates Ltd. She started at the Port with the “Contaminated Sites” portfolio and was responsible for advising on and leading site investigations and remediation. In 2004, Carrie started the Port Environmental Managers Group, which meets twice a year and comprises of industrial tenants and representatives with the responsibility for environment. It is an opportunity for industrial tenants to network and stay current with emerging environmental issues **and legislation**. In 2008, Carrie was the Port lead on the *Adaptive Management Program* for the *Deltaport Third Berth Expansion* project. Since 2009, she has focused on Environmental Assessments and screenings, primarily for the Fraser River jurisdiction and has been an active member of the *Fraser River Estuary Management Program Environmental Review Committee*. Today, she is the Port lead for selected contaminated sites and is involved in environmental reviews for a proposed new marina in South Vancouver, a proposed concrete facility and the preliminary stages for the *Container Capacity Improvement Program*. To learn more about environmental initiatives and activities at the Port, please **contact** Carrie.

**Seatrade Cruise Conference 2011:** Port Metro Vancouver will attend the upcoming *Seatrade Cruise Shipping Conference* in Miami, Florida from March 14-17, 2011. See us at Booth #943.



### Customer Profile - Modalink

Modalink is a developer that leases approximately 80 acres of land for the purposes of developing and subleasing to other distribution facilities. The company is jointly owned by Port Metro Vancouver’s (PMV) subsidiary Port Metro Vancouver Ventures, and Fraser Group Holdings, a syndicate of private investors. Today, four separate facilities operate on the fully-built site, including *Coast2000*, *Western Canada Express*, *Simard* and *Westrans Intermodal*, plus a container yard. The site is situated at the Port’s Richmond Logistics Hub in Southeast Richmond, which is served by excellent road and rail (CN) connections. The concentration of transportation modes, container yard and balance of import and export container uses mean fewer cross-region trips for container trucks and reduced trucking costs for Modalink’s tenants and others in the area. The multi-modal distribution hub also reduces congestion on roadways and minimizes air emissions in local communities. To learn more about opportunities in Port Metro Vancouver’s Richmond Logistics Hub please visit PMV’s *Real Estate* Department.

**Philip Hochstein joins PMV Board of Directors:** The Province of British Columbia announced the appointment of Mr. Philip Hochstein to the board of directors of Port Metro Vancouver for a term of three years, effective March 1. [Read more.](#)

**Port Metro Vancouver has launched its [website en francais!](#)**



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**Grain workers ratify new agreement:** On February 4, 2011 the *Grain Workers Union Local 333* voted to accept a five-year collective agreement with the Vancouver Terminal Elevator Association.



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**Seaspan revives existing brand:** On February 2, 2011 Seaspan announced the company is returning to its roots with implementation of a new brand called Seaspan Marine Corporation. The former corporate identity of Washington Marine Group is now retired, and Seaspan Marine Corporation is taking the helm as the legal entity and parent company for its marine transportation and shipyard divisions. [Learn more.](#)

**CAW ratifies new agreement with CN:** The [Canadian Auto Workers](#) union (CAW) ratified four-year collective agreements with [CN](#) and a subsidiary of CN, CNTL. The agreements are retroactive to January 1, 2011, and provide wage and benefit increases to CAW members. The settlements contain progressive provisions to help CN retain and attract skilled employees critical to its workforce in the years ahead. [Read more.](#)

**CAW ratifies renewal agreement with CP:** The [Canadian Auto Workers](#) union (CAW) has announced that the Memorandum of Settlement reached on February 5 by [Canadian Pacific](#) and the CAW has now been ratified by the membership. The renewal collective agreement, which covers Canadian Pacific's mechanical services employees in Canada, is four years in duration, extending to the end of 2014.

**This month at Canada's Largest Port:**

On February 10, 2011, the latest addition to the [Seaspan](#) fleet of tractor/escort tugs was commissioned at a dockside ceremony at the former Cates dock. The *Seaspan Raven* is designed for shipdocking and escorting ships safely and efficiently in all weather conditions. With more than 71 tonnes Bollard Pull at 5,000 BHP, the *Seaspan Raven* is capable of speeds over 13 knots and measures 28 metres in length. She is equipped with 2 Fifi 1 class monitors and has a throw range of 120 metres. This is the first of 4 new tractor/escort tugs Seaspan is building at Sanmar Shipyard in Turkey with the remainder of the fleet expected to be delivered by year end. Watch the [video](#).



**QUICK LINKS:**

- View the [Container Services Berth Window Schedule](#), last updated February 9, 2011.
- Access the Port's [eNewsletter archive](#).
- Stay up-to-date with the [Port's latest projects](#).
- Email [Customer Service](#) for Trade or Business Development inquiries, or visit the [Opportunities](#) section of our website for answers to frequently asked questions.

About this Newsletter: Port Metro Vancouver distributes a regular newsletter to commercial users to provide updates, inform port users and promote accountability. To make suggestions or offer feedback, please email us at [enewsletter@portmetrovancover.com](mailto:enewsletter@portmetrovancover.com). This issue was distributed on February 25, 2011.