



MAY 2010

CONTENTS

- In the News**
- Supply Chain Initiatives**
- Project Updates**
- Trade and Business**
- Quick Links**

FACTS and STATS

Port Metro Vancouver has handled:

- 724,434 TEU to April 30, 2010 (up 8% YTD)
- 1,300,812 metric tonnes of potash and potassium-based fertilizers (up 191% YTD)
- 27,279,976 metric tonnes of total cargo to March 31, 2010 (up 20% YTD)

Visit our website for detailed statistics on all sectors.

IN THE NEWS

Port and CN enter into supply chain collaboration agreement: Port Metro Vancouver and CN have announced a supply chain collaboration agreement to drive further efficiencies at the port and recognize the importance of reciprocal accountability. The agreement sets the framework for the Port, CN and port stakeholders to develop mechanisms to define, measure, monitor and evaluate the performance of each participant at the port against established benchmarks. It also establishes processes to communicate proactively on service-related matters and resolve disputes among CN, the Port and port supply chain participants on a commercial basis. [Read the complete news release.](#)

Port calls for commercial approach in national rail freight service recommendations: Optimal rail performance is a critical factor in achieving the Port's goal to develop the most reliable and consistent supply chain in North America. On April 30, Port Metro Vancouver proposed its recommendations in a detailed submission to the Transport Canada Rail Freight Service Review Panel. [Read Port Metro Vancouver's submission.](#) Learn more about the [Transport Canada Rail Freight Service Review.](#)

Port welcomes new board member: On May 17, Canada's Transport Minister John Baird announced the appointment of Mr. Eugene Kwan of Vancouver to the board of directors of the Vancouver Fraser Port Authority for a term of three years. Mr. Kwan is the president and chief executive officer of Agincourt Capital Corporation and senior counsel to [Stikeman Elliott LLP](#), an international business law firm based in Canada. [Read the press release.](#)



Attend the Port's Annual General Meeting: The Board of Directors of the Vancouver Fraser Port Authority, doing business as Port Metro Vancouver, welcomes you to attend the Port's Annual General Meeting which will be held on Tuesday, June 15 at 3pm at the Vancouver Convention Centre West. The 2009 VFPA Audited Financial Statements will be presented. Members of the Board and Executive will be present to answer questions. [Click here](#) for more AGM details. For corporate information, visit our website at portmetrovancover.com/about/corporate.

SUPPLY CHAIN INITIATIVES

Port Metro Vancouver is currently working with a third party data provider to develop a process to collect terminal and rail event data on a large sampling of import rail containers moving within the Gateway. Once complete, this process will allow the Port to measure key components of the end-to-end (discharge to de-ramp) Gateway supply chain and provide valuable insight into operating performance. This process





MAY 2010

is modelled on a trial project that the Port undertook beginning in April 2009 to manually track a small sampling (< 900 per month) of containers moving through the Gateway. A major outcome of the trial project has been the development of monthly performance reports that are circulated to key Gateway intermodal operating stakeholders. These performance reports provide each of the stakeholders with an overview of their performance within the Gateway Supply Chain. **We invite your comments, concerns and suggestions** on how to improve the logistics planning process. Look for regular updates on Supply Chain Initiatives in upcoming Port eNewsletters.

PROJECT UPDATES

Lynn Creek Bridge | Brooksbank Avenue Underpass project: Port Metro Vancouver issued a tender call for major construction on May 20, with responses due by June 18. The Lynn Creek Bridge and Brooksbank Avenue Underpass Project is the first of the **North Shore Trade Area** improvements proposed for implementation and will facilitate improved railway access to and from Port Metro Vancouver's Neptune and **Lynnterm West** terminals in North Vancouver. As a condition of the federal **Infrastructure Stimulus Fund**, portions of the project including the Lynn Creek Bridge structure must be substantially complete by March 2011. Project completion is scheduled for December 2011. [Click here for general information](#) on the Lynn Creek Bridge and Brooksbank Avenue Project.

TRADE AND BUSINESS

Customer Service Profile, Barbara Yandel: Port Metro Vancouver is pleased to introduce Barbara Yandel, Senior Property Administrator. Barbara joined the Port 19 years ago following five years at CB Commercial Real Estate as Research Director and office leasing broker. Barbara is responsible for leasing and managing a diverse real estate portfolio of federal port land and water. Since amalgamation of the three lower mainland port authorities in 2008, Barbara and the Real Estate Team have worked diligently to ensure a smooth management transition of the combined real estate holdings. With the Port's recent acquisition of 150 acres of strategically located industrial land, Barbara is responsible for the marketing of these **key industrial sites** and other vacant property and is seeking new short term and longer term uses that complement **existing Port businesses**. From 2000-2006, as a member of the **Trade Development team**, Barb was responsible for working with the Port's bulk customers, primarily those in Alberta and Saskatchewan. For more information on Port lands or if you are interested in **leasing property**, please contact Port Metro Vancouver's **Real Estate Department**.

Commissioner/McGill Street access closure: Effective Monday, June 7, the Commissioner / McGill Street access gate will be closed to all inbound passenger and service vehicles from 7:30 a.m. to 10 a.m. Monday through Friday. During the closure window, access to the South Shore will be available via Clark Drive or Heatley Avenue. The closure will enable two truck lanes to support container drayage truck and commercial vehicle access to the South Shore. As container volume returns to the South Shore, this pro-active measure is required to alleviate the potential for congestion minimizing the backing up of container trucks onto McGill Street affecting the Second Narrows Bridge and flow-through traffic from Hwy 1 into Vancouver, ensuring a safer transit environment. Traffic flows will be reviewed after 30 days. Passenger and service vehicles normally utilizing this entrance between 7:30 a.m. and 10 a.m. will be refused entry and redirected to Clark Drive or Heatley Avenue. Vehicle exit through Commissioner Gate will remain unchanged.





MAY 2010

Negotiations update: The [Honourable Lisa Raitt](#), Federal Minister of Labour, appointed mediators Ted Hughes and John Rooney to assist labour negotiations involving longshore workers in BC ports. Labour contracts between the ILWU and the BC Maritime Employers Association (BCMEA) expired March 31. Negotiations are ongoing with no impact to Port Metro Vancouver operations at this time. Read updates on the [BCMEA website](#) and the [ILWU Canada website](#).



Mark Griffin appointed Director, Planning & Development: Port Metro Vancouver is pleased to announce the appointment of Mark Griffin to the position of Director, Planning & Development. Griffin is responsible for leading the implementation of project agreements with government and commercial partners, ensuring the port authority takes an integrated approach to port planning, development and supply chain activities, and has overall responsibility for the delivery of Port Metro Vancouver's planning processes and program of development activities. [Read more about Mark Griffin.](#)

Minister Day to address upcoming Vancouver Transportation Club event: The Vancouver Transportation Club, CIFFA and the Pacific Rim Cargo Association will hold their 11th annual joint meeting and dinner on June 10 at the Executive Plaza Hotel and Conference Center in Richmond. The guest speaker will be the [Honourable Stockwell Day](#), President of the Treasury Board and Minister for the Asia-Pacific Gateway. Doors open at 5:30. For reservations and details, please contact [Doug Mills](#).



Port nominated for environmental award: Port Metro Vancouver has been nominated for a 2010 Sustainable Shipping Award in the "Clean Air Award" category. The Sustainable Shipping Awards celebrate efforts made to address and improve the environmental legacy of the shipping industry as it continues to receive increasing environmental scrutiny. The awards are in their second year and have six award categories. The award ceremony will be held in London England on June 24. Read about the [2010 Sustainable Shipping Awards](#).



Canada Place roof rehabilitation project: Canada Place Corporation (CPC) is undertaking a roofing rehabilitation project in 2010/2011 that includes the replacement of the iconic sail fabric. The \$21-million project is made possible through the federal government's Infrastructure Stimulus Fund. Canada Place has engaged Ledcor Construction Limited as the general contractor. The project will be complete March 2011. The street-level west promenade will remain open throughout the entire project. [Learn more.](#)

Canada – China Policy Dialogue on Trade Logistics: As part of their regular customer engagement mission to Asia, Port Metro Vancouver representatives will also attend and participate in the China National Development and Reform Commission's policy dialogue on trade logistics, to be held June 1 in Suzhou, China. The dialogue represents the first in a series of exchanges in support of an [MOU](#), signed by the governments of Canada and China, to foster bilateral exchanges and trade cooperation between executives in the logistics industry. The initiative supports Canadian trade and the Federal Government's [Asia Pacific Gateway and Corridor Initiative](#). [Transport Canada](#) will host the next policy dialogue in Vancouver in the fall of 2010.

CLIA hosts cruise3sixty 2010 in Vancouver: The Cruise Lines International Association (CLIA) *cruise3sixty 2010* trade show will be held in Vancouver June 2-6, marking the first time in its history the event has been held outside of Ft. Lauderdale, Florida. Read about [cruise3sixty 2010](#).



MAY 2010

Vancouver Maritime Museum appoints new Executive Director: Simon Robinson has been appointed executive director for the Vancouver Maritime Museum. Mr. Robinson is responsible for all aspects of Maritime Museum operations, fundraising, programming and collections, and is an ex officio member of the Museum's board of trustees. He will build on the Museum's strength to draw local, national and international visitors from educational, maritime and tourism audiences. [Read the complete news release.](#) The cancellation of the National Maritime Centre project in North Vancouver marks a turning point for the Vancouver Maritime Museum. The Museum will now move forward with a process to renew and invigorate its exhibits, programs and activities in its existing location at Vanier Park. Learn more about the [Vancouver Maritime Museum](#).

Coastal towing featured in our June issue: Watch for part two of our three-part series on the tug and barge sector, as we profile coastal towing in June.

This week at Canada's Largest Port: On Saturday, May 22, Princess Cruise Line's *Diamond Princess* (view from on board the ship, in foreground) and the Holland America Line *Zuiderdam* (background) plugged-in to the Canada Place shore power connection. Port Metro Vancouver is the first port in Canada to implement shore power for cruise ships. Shore power is a highly effective way to reduce marine diesel air emissions by enabling ships to shut down their engines and use electricity to provide necessary power while docked. Learn more about the [Port's air quality initiatives](#). Visit [Princess Cruises](#). Visit [Holland America Line](#).



QUICK LINKS:

- View the [Container Services Berth Window Schedule](#), last updated February 8.
- View the [2010 Cruise Schedule](#).
- Access the Port's [eNewsletter archive](#) for 2010.
- Stay up-to-date with the [Port's latest projects](#).
- Email [Customer Service](#) for Trade or Business Development inquiries, or visit the [Opportunities](#) section of our website for answers to frequently asked questions.

About this Newsletter: Port Metro Vancouver distributes a regular newsletter to commercial users to provide updates, inform port users and promote accountability. To make suggestions or offer feedback, please email us at enewsletter@portmetrovancover.com. This issue was distributed on May 31, 2010.